

UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF NEW YORK

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INTESA SANPAOLO, S.P.A.,

Plaintiff,

12 Civ. 2683 (RWS)

- against -

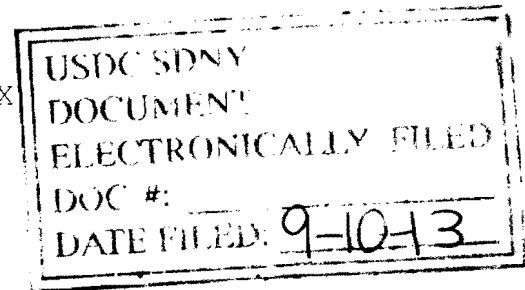
OPINION

CREDIT AGRICOLE CORPORATE AND INVESTMENT  
BANK, ET AL.,

Defendants.

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A P P E A R A N C E S:



Attorneys for Plaintiff Intesa Sanpaolo, S.p.A.

QUINN EMANUEL URQUHART & SULLIVAN, LLP  
51 Madison Avenue, 22nd Floor  
New York, NY 10010  
By: Philip Z. Selendy  
Jonathan E. Pickhardt  
Nicholas F. Joseph  
Sarah E. Trombley  
Sean P. Baldwin

Attorneys for Defendants Credit Agricole Corporate and  
Investment Bank and Credit Agricole Securities  
(U.S.A.) Inc.

SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP  
Four Times Square, 42nd Floor  
New York, NY 10036  
By: Lea H. Kuck  
Gregory A. Litt

Attorneys for Defendant The Putnam Advisory Co., LLC  
MILBANK, TWEED, HADLEY & MCCLOY LLP  
One Chase Manhattan Plaza  
New York, NY 10005  
By: Sean M. Murphy  
Thomas A. Arena  
Justin A. Alfano  
Robert C. Hora

Attorneys for Defendants Magnetar Capital LLC,  
Magnetar Capital Fund, LP and Magnetar Financial LLC

KIRKLAND & ELLIS LLP  
601 Lexington Avenue  
New York, NY  
By: Joseph Serino, Jr.  
John P. Del Monaco  
Nathaniel J. Kritzer

**Sweet, D.J.**

Plaintiff Intesa Sanpaolo, S.p.A., ("Intesa" or "Plaintiff") has filed a second amended complaint (the "SAC") in which Intesa has asserted federal securities fraud claims against Credit Agricole Corporate and Investment Bank and Credit Agricole Securities (U.S.A.) Inc. (collectively, "Calyon")<sup>1</sup> and The Putnam Advisory Company, LLC ("Putnam"), and state law claims against Calyon, Putnam, and Magnetar Capital LLC, Magnetar Financial LLC and Magnetar Capital Fund, LP (collectively, "Magnetar", and along with Calyon and Putnam, the "Defendants").

The Defendants have moved, pursuant to Fed. R. Civ. P. 9(b) ("9(b)") and 12(b)(6) ("12(b)(6)"), to dismiss the SAC. Upon the conclusions set forth below, the Defendants' motions<sup>2</sup> to dismiss are granted with prejudice.

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<sup>1</sup> On February 6, 2010, Calyon changed its name to Credit Agricole. See Calyon to Become Credit Agricole Corporate and Investment Bank on February 6, 2010, Jan. 27, 2010, <http://www.credit-agricole.com/en/News/Press-releases/Financial-press-releases/Calyon-to-become-Credit-Agricole-Corporate-and-Investment-Bank2>. Since the events at issue in this case occurred prior to the change, Credit Agricole will be referred to by its former name.

<sup>2</sup> Each defendant has submitted a separate motion to dismiss the SAC. See Dkt. Nos. 18, 21 & 25.

### **The Facts**

The facts of this case have been set forth in detail in this Court's opinion dismissing Intesa's first amended complaint. See Intesa Sanpaolo, S.p.A. v. Credit Agricole Corporate and Investment Bank, et al., --- F. Supp. 2d ---, No. 12 Civ. 2683 (RWS), 2013 WL 525000 (S.D.N.Y. Feb. 13, 2013) ("Intesa I"). Familiarity with those facts is assumed.

### **Prior Proceedings**

Intesa filed its initial complaint on April 6, 2012, in which it asserted claims for federal securities fraud pursuant to Section 10(b) of the Securities and Exchange Act of 1934, 15 U.S.C. § 78j(b) and Rule 10b-5 promulgated thereunder, 17 C.F.R. § 240.10b-5(b) (hereinafter "§10(b)"), as well as several related state law claims. The Defendants moved to dismiss, after which Intesa voluntarily withdrew its complaint. On June 22, 2012, Intesa filed its first amended complaint, which asserted the same causes of action against virtually the same set of defendants as in the initial complaint, but contained additional allegations and documentary evidence in

support of Intesa's claims.

On February 13, 2013, the Court issued an opinion in which it dismissed Intesa's §10(b) claims as time-barred pursuant to 28 U.S.C. § 1658(b) ("§1658(b)"), and declined to exercise supplemental jurisdiction over the remaining state law claims. Intesa I, 2013 WL 525000, at \*8.

Intesa subsequently filed a second amended complaint ("SAC") in which it has again asserted §10(b) claims as well as related state law claims for fraud and aiding and abetting fraud. The Defendants have moved to dismiss the SAC, contending, *inter alia*, that despite new allegations in the SAC designed to cure the timeliness issue with respect to Intesa's §10(b) claims, those claims are nonetheless time-barred. The instant motions to dismiss were heard and marked fully submitted on May 22, 2013.

#### **Applicable Standards**

On a motion to dismiss pursuant to Rule 12, all factual allegations in the complaint are accepted as true, and all inferences are drawn in favor of the pleader. Mills v.

Polar Molecular Corp., 12 F.3d 1170, 1174 (2d Cir. 1993). "The issue is not whether a plaintiff will ultimately prevail but whether the claimant is entitled to offer evidence to support the claims." County of Suffolk, New York v. First Am. Real Estate Solutions, 261 F.3d 179, 187 (2d Cir. 2001) (quoting Villager Pond, Inc. v. Town of Darien, 56 F.3d 375, 378 (2d Cir. 1995), cert. denied, 519 U.S. 808 (1996)).

To survive a motion to dismiss pursuant to 12(b)(6), "a complaint must contain sufficient factual matter, accepted as true, to 'state a claim to relief that is plausible on its face.'" Ashcroft v. Iqbal, 556 U.S. 662 (2009) (quoting Bell Atl. Corp. v. Twombly, 550 U.S. 544, 570 (2007)). This is not intended to be an onerous burden, as plaintiffs need only allege facts sufficient in order to "nudge[] their claims across the line from conceivable to plausible." Twombly, 550 U.S. at 570.

In addition, to the extent that the asserted claims sound in fraud, the complaint "must satisfy the heightened pleading requirements set forth in Rule 9(b), as well as the pleading standard mandated by the Private Securities Litigation Reform Act of 1995 ("PSLRA"), 15 U.S.C. § 78u-4(b)." Anschutz Corp. v. Merrill Lynch & Co., Inc., 690 F.3d 98, 108 (2d Cir.

2012). Under Rule 9(b), a plaintiff must "(1) specify the statements that the plaintiff contends were fraudulent, (2) identify the speaker, (3) state when and where the statements were made, and (4) explain why the statements were fraudulent." Id. (quoting Rombach v. Chang, 355 F.3d 164, 170 (2d Cir. 2004)) (quotation marks omitted). Under the PSLRA, a plaintiff must (1) "specify each misleading statement," (2) "set forth facts on which a belief that a statement is misleading was formed," and (3) "state with particularity facts giving rise to a strong inference that the defendant acted with the required state of mind." Id. (quoting Dura Pharms., Inc. v. Broudo, 544 U.S. 336, 345 (2005)) (quotation marks and brackets omitted).

**Intesa's §10(b) Claims Are Time-Barred Pursuant To §1658(b)**

Intesa I's dismissal of Intesa's §10(b) claims was predicated upon the conclusion that those claims were time-barred pursuant to §1658(b), which requires that federal securities claims such as those asserted under §10(b) be filed no later than the earlier of: "(1) two years after the discovery of the facts constituting the violation; or (2) five years after such violation." 28 U.S.C. § 1658(b). The Court found that under §1658(b), the time for Intesa to file its §10(b) claims

expired on March 6, 2012, which was five years after the latest misrepresentation alleged in the first amended complaint.

Intesa I, 2013 WL 525000, at \*\*6-7. Since Intesa had first asserted its §10(b) claims in a complaint filed on April 6, 2012, the Court concluded that those claims were time-barred. Id.

However, in so holding, the Court stated as follows:

It bears noting that the contract memorializing the Pyxis Swap incorporates by reference a set of documents referred to as the "Underlying Documents," which are defined as "the indenture, trust agreement, pooling and servicing agreement or other relevant agreement(s) setting forth the terms of the Reference Obligation." See Kuck Decl. Ex. C ("Swap Contract") at 1, 27. Since Intesa alleges that the Swap Contract was executed by Calyon on April 24, 2007, see FAC ¶ 67, if any of the documents considered to be "Underlying Documents" for purposes of the Swap Contract contained misrepresentations regarding Putnam's role as collateral manager, Intesa's § 10(b) claims against Calyon and Putnam may possibly be timely with respect to 1658(b)'s five-year post-violation deadline. However, Intesa does not make any allegations in the FAC regarding misrepresentations or omissions in the Swap Contract with respect to the timeliness of Intesa's § 10(b) claims.



Intesa I, 2013 WL 525000, at \*8 n. 9.

In the SAC, Intesa has made two attempts to cure the timeliness issue with respect to its §10(b) claims. First, Intesa has alleged that among the "Underlying Documents" incorporated into the Pyxis Swap are (i) the Collateral Management Agreement ("CMA"), by virtue of the CMA's incorporation by reference into the Indenture, as well as by virtue of the CMA being one of the "relevant agreements setting forth the terms of the Reference Obligation," SAC ¶¶ 87-88; and (ii) the Offering Memorandum ("OM"), by virtue of its incorporation by reference into the Indenture, SAC ¶ 89. Since Intesa has alleged that the CMA and OM contain misrepresentations that are sufficient to support Intesa's §10(b) claims, see SAC ¶ 101, and since the Pyxis Swap was executed less than five years prior to the filing of the initial complaint, Intesa has contended that its §10(b) claims are timely under §1658(b). See Plaintiff's Memorandum of Law in Opposition to Calyon's and Putnam's Motions to Dismiss the Second Amended Complaint ("Pl. Opp.") at 11-15.

Second, Intesa has alleged that additional misrepresentations sufficient to support its §10(b) claims were

made by both Calyon and Putnam less than five years prior the filing of its initial complaint, see SAC ¶¶ 108-09, which would render its §10(b) claims against both of those defendants timely under §1658a(b).

As set forth below, both of Intesa's attempts to cure the timeliness issue are unavailing.

A. Neither the CMA Nor the OM Were Incorporated By Reference Into The Pyxis Swap

In support of its contention that the CMA was incorporated by reference into the Pyxis Swap via the CMA's incorporation into the Indenture, Intesa has cited to a provision in Section 15 of the Indenture that states as follows:

The Issuer . . . hereby assigns, transfers, conveys and sets over to the Trustee, for the benefit of the Secured Parties, all of the Issuer's estate, right, title and interest in, to and under the Collateral Management Agreement . . . .

Declaration of Robert C. Hora in Support of Defendant Putnam Advisory Company, LLC's Motion to Dismiss the Second Amended Complaint, Ex. 2 ("Indenture") at 265.

The Second Circuit has held that "[u]nder New York law, 'a paper referred to in a written instrument and sufficiently described may be made a part of the instrument as if incorporated into the body of it.'" PaineWebber Inc. v. Bybyk, 81 F.3d 1193, 1201 (2d Cir. 1996) (quoting Jones v. Cunard S.S. Co., 263 N.Y.S. 769, 771 (N.Y. App. Div. 1933)). However, while express identification of a document is a necessary condition for incorporation of that document, it is not a *sufficient* one. In addition to language explicitly identifying the referenced document, there must also be language that "clearly communicate[s] that the purpose of the reference is to incorporate the referenced material into the contract[,], rather than merely to acknowledge that the referenced material is relevant to the contract, e.g., as background law . . . ." Northrop Grumman Info. Tech., Inc. v. United States, 535 F.3d 1339, 1345 (Fed. Cir. 2008) (citing in support, *inter alia*, PaineWebber, 81 F.3d at 1201).

While the Indenture language quoted by Intesa does specifically identify the CMA, it does not evince an intent to incorporate the CMA into the Indenture; rather, the reference to the CMA reads as an acknowledgement of that document for the purposes of identifying the relevant rights and interests that

were conveyed to the Trustee pursuant to the Indenture. Accordingly, the quoted language does not have the effect of incorporating the CMA into the Indenture.

In addition, Intesa has contended that the CMA is incorporated into the Pyxis Swap by virtue of it being one of the "other relevant agreement(s) setting forth the terms of the Reference Obligation." Intesa I, 2013 WL 525000, at \*8 n. 9 (quoting the Pyxis Swap). However, as noted above, under New York law, one of the requisite conditions for incorporation of a document is that the document "must be so referred to and described in the instrument that [it] *may be identified beyond all reasonable doubt*." PaineWebber, 81 F.3d at 1201 (quoting Chiacchia v. Nat'l Westminster Bank USA, 507 N.Y.S.2d 888, 889-90 (N.Y. App. Div. 1986)). It is manifest that this condition is not satisfied with respect to the CMA via the non-specific phrase "other relevant agreement(s) setting forth the terms of the Reference Obligation."<sup>3</sup>

Finally, Intesa has contended that the OM was

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<sup>3</sup> To the extent that Intesa has also contended that the OM was incorporated into the Pyxis Swap via the "other relevant agreement(s)" language, such a contention fails for the same reasons applicable to the CMA, as well as the fact that the OM is not actually an "agreement," but rather a disclosure.

incorporated into the Indenture (and therefore into the Pyxis Swap) by virtue of references to the OM found in various sections of the Indenture. See SAC ¶ 89 (citing sections 2.5(j), 7.16 and 14.14 of the Indenture). However, the referenced sections of the Indenture deal with topics such as transfers of notes to a qualifying investment vehicle, amendments to certain documents relevant to the swap transaction, and the confidential treatment of documents, none of which relate to the representations regarding Pyxis' collateral manager that serve as the basis for Intesa's §10(b) claims. See Indenture §§ 2.5(j), 7.16 & 14.14. Thus, even if, *arguendo*, the references to the OM in these sections of the Indenture were sufficient to effect incorporation, the incorporation would be limited to the contents of OM relevant to those sections, because "'a reference by the contracting parties to an extraneous writing for a particular purpose makes it part of their agreement only for the purpose specified.'" Lodges 743 & 1746, Int'l Ass'n of Machinists & Aerospace Workers, AFL-CIO v. United Aircraft Corp., 534 F.2d 422, 441 (2d Cir. 1975) (quoting Guerini Stone Co. v. P. J. Carlin Const. Co., 240 U.S. 264, 277 (1916)).

B. The April 20, 2007 Phone Conversation Does Not Remedy the

Untimeliness of Intesa's §10(b) Claim Against Putnam

Intesa has contended that its §10(b) claim against Putnam is not untimely under §1658(b) because it is based upon, *inter alia*, alleged misrepresentations made during the course of an April 20, 2007 phone conversation between an Intesa employee, Angelo Brizi, and a Putnam employee, John Van Tassel (the "April 20, 2007 Phone Conversation"), in which Van Tassel allegedly told Brizi that "[n]otwithstanding the spike in delinquencies the total losses [on the Intesa portfolio] should not be high." SAC ¶ 109.

However, in order "for a general statement of optimism to be actionable [under §10(b)], Plaintiffs must demonstrate that the opinion was not honestly held." Robbins v. Moore Medical Corp., 894 F. Supp. 661, 672 (S.D.N.Y. 1995) (citing In re Time Warner Inc. Sec. Litig., 9 F.3d 259, 266 (2d Cir. 1993)). Here, Intesa has made no allegations demonstrating that Van Tassel did not honestly hold the opinion that he was purported to have communicated to Brizi. Moreover, "[a] defendant corporation is deemed to have the requisite scienter for fraud only if the individual corporate officer making the statement has the requisite level of scienter." Kinsey v.

Cendant Corp., No. 04 Civ. 0582 (RWS), 2004 WL 2591946, at \*13 (S.D.N.Y. Nov. 16, 2004) (quoting In re Apple Computer, Inc. Sec. Litig., 243 F. Supp. 2d 1012, 1023 (N.D. Cal. 2002)).

Here, Intesa has not alleged any facts regarding Van Tassel's scienter, let alone particular facts that would "giv[e] rise to a strong inference that the defendant acted with the required state of mind," as is required to state a claim under §10(b). Anschutz, 690 F.3d at 108. Accordingly, the April 20, 2007 Phone Conversation cannot serve as a misrepresentation upon which Intesa's §10(b) against Putnam may be founded.

C. Calyon's March, April and May 2007 Valuations Do Not Remedy the Untimeliness of Intesa's §10(b) Claims Against Calyon

Intesa has contended that its §10(b) claim against Calyon is timely because it is based upon misrepresentations contained in valuations that Calyon sent to Intesa in March, April and May 2007. SAC ¶ 108. This argument is facially flawed. The March and April valuations, which were sent to Intesa on March 6, 2007 and April 2, 2007, respectively, see Declaration of Lea Haber Kuck in Support of Motion to Dismiss the Second Amended Complaint, Ex. J, cannot serve as misrepresentations upon which Intesa's §10(b) claim can be

premised because Intesa first asserted its §10(b) claim on April 6, 2012, which is more than five years after the March and April 2007 valuations were communicated to Intesa.

The May 2007 valuation, which was made on May 2, 2007, came *after* Intesa had already engaged in the Pyxis Swap transaction,<sup>4</sup> and therefore could not, as a matter of law, have been relied upon by Intesa when it decided to engage in the Pyxis Swap. See Polar Molecular, 12 F.3d at 1175 (noting that a statement made after the contract was signed "obviously could not have induced [plaintiff] to sign the contract").

#### **Intesa's State Law Claims Are Dismissed**

Because Intesa's federal claims are dismissed as time-barred pursuant to 28 U.S.C. § 1658(b), supplemental jurisdiction will not be exercised over the remaining state law claims. Although there is an option to exercise supplemental jurisdiction over these non-federal claims, "in general, where the federal claims are dismissed before trial, the state claims should be dismissed as well." Olle v. Columbia Univ., 332 F.

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<sup>4</sup> Intesa has alleged that the transaction took place on April 24, 2007. SAC ¶ 86.



Supp. 2d 599, 620 (S.D.N.Y. 2004) (quoting Marcus v. AT&T Corp., 138 F.3d 46, 57 (2d Cir. 1998)). "As this case is still at the pleading stage and no discovery has yet taken place, with due consideration of concerns of judicial economy, convenience and fairness, Nowak v. Ironworkers Local 6 Pension Fund, 81 F.3d 1182, 1191 (2d Cir.1996), it is appropriate to follow that practice in this instance." GVA Market Neutral Master Ltd. v. Veras Capital Partners Offshore Fund, Ltd., 580 F. Supp. 2d 321, 334 (S.D.N.Y. 2008).

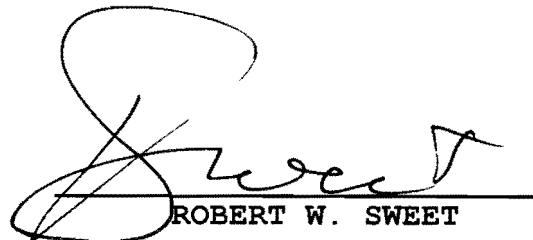
### **Conclusion**

Although leave to amend should generally be granted freely, see Fed. R. Civ. P. 15(a)(2), it is not warranted where the amendment of a complaint would be futile. See Acito v. IMCERA Grp., Inc., 47 F.3d 47, 55 (2d Cir. 1995). Intesa was permitted to amend its complaint following Intesa I, but has failed to overcome the timeliness issues that proved fatal for the §10(b) claims asserted in the first amended complaint. Dismissal with prejudice is therefore appropriate at this juncture. See Urban Group Exercise Consultants, Ltd. v. Dick's Sporting Goods, Inc., No. 12 Civ. 3599 (RWS), 2013 WL 866867, at \*6 (S.D.N.Y. Mar. 8, 2013).

Accordingly, and upon the conclusions set forth above, the Defendants' motions to dismiss Intesa's §10(b) claims as time-barred pursuant to 28 U.S.C. § 1658(b) are granted with prejudice, and supplemental jurisdiction over Intesa's state law claims is declined.

It is so ordered.

New York, NY  
August 3 /, 2013



ROBERT W. SWEET  
U.S.D.J.